

UPPER IOWA BEEF PRODUCER SURVEY

Please fill out only one per operation, thank you!

NAME: _____

ADDRESS: _____

EMAIL: _____ PHONE: _____

1. Do you have a cow/calf operation?

☐ yes ☐ no

If yes, do you finish them to market? ☐ yes ☐ no

If no, when do you sell them and at what weight? _____

2. Where do you purchase your feeder calves?

Local (< 100 miles by private treaty/auction) ☐ Yes | ☐ No

Western ☐ Yes | ☐ No

Southeast ☐ Yes | ☐ No

Other _____

3. What type of environment do you raise your cattle in?

Confinement with deep pit ☐ Yes | ☐ No

Confinement with bedding ☐ Yes | ☐ No

Open feedlot on concrete ☐ Yes | ☐ No

Open feedlot with sheds conc ☐ Yes | ☐ No

Dirt pens (no sheds/no conc) ☐ Yes | ☐ No

Pens with sheds + concrete ☐ Yes | ☐ No

Pens on concrete ☐ Yes | ☐ No

4. Do you have a Manure Management Plan (MMP)?

☐ yes ☐ no

5. Do you have a Nutrient Management Plan (NMP)?

☐ yes ☐ no



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6. Do you soil sample your fields?

☐ yes ☐ no If yes, how often _____

7. Do you sample your manure?

☐ yes ☐ no If yes, how often _____

8. Does your operation utilize the NPK from manure as an organic fertilizer source?

☐ yes ☐ no

9. Are you BQA Certified?

☐ yes ☐ no How many people are BQA Certified? _____

10. Are you BQAT Certified for transportation?

☐ yes ☐ no

11. Do you work with a vet?

☐ yes ☐ no

If yes, have you had a farm visit within the last year? ☐ yes ☐ no

12. Do you utilize Ractopamine in your final feedlot ration?

☐ yes ☐ no

13. Do you implant your cattle? What products do you use?

☐ yes ☐ no

☐ TBA (Trembolone Acetate) ☐ Estrodiol (Estrogen)

14. Do you work with a nutritionist on your feed rations?

☐ yes ☐ no

15. Do you sample/test your feed for nutritional value?

☐ yes ☐ no

16. How do you market your cattle?

Live ☐ Yes | ☐ No

Meat Bid ☐ Yes | ☐ No

Value Based (grid) ☐ Yes | ☐ No



17. How often do you typically market cattle

- | | |
|------------|--|
| Weekly | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Monthly | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Seasonally | <input type="checkbox"/> Yes <input type="checkbox"/> No |
-

18. What do you use for risk management?

- | | |
|----------------------------|--|
| Cash Trade | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Futures Options | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| LRP Insurance | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Packer Forward Contracting | <input type="checkbox"/> Yes <input type="checkbox"/> No |
-

19. What conservation practices are you using on your farm?

- | | | |
|--|--|--|
| <input type="checkbox"/> Reduced Tillage | <input type="checkbox"/> Grass Waterways | <input type="checkbox"/> Variable Rate Fertilizing |
| <input type="checkbox"/> Terraces | <input type="checkbox"/> Crop Rotation | <input type="checkbox"/> Buffer Strips |
| <input type="checkbox"/> Tile Drainage | <input type="checkbox"/> Cover Crops | <input type="checkbox"/> Wind Turbines |
| <input type="checkbox"/> Solar Panels | <input type="checkbox"/> _____ | |
-

20. Do you train employees involved in the operation in farm safety?

- ☐ yes ☐ no How often (circle): weekly, monthly, quarterly, yearly?
-

21. Are cattle individually identified with ear tags?

- ☐ yes ☐ no
-

22. Do you track cattle performance and operational efficiencies?

- ☐ yes ☐ no If yes, by which means listed below
- ☐ Written notes ☐ Computer/Spreadsheet ☐ Purchased Database System
-

23. Do you track animal health treatments and processing?

- ☐ yes ☐ no If yes, by which means listed below
- ☐ Written notes ☐ Computer/Spreadsheet ☐ Purchased Database System
-



24. How do you stay informed on Beef Industry news/issues?

- ☐ Extension ☐ Veterinarian ☐ Nutritionist
☐ Cattlemen's Meetings ☐ Company Reps ☐ Publications
☐ Online ☐ Other _____

25. How long has your farming operation been in your family?

Years _____

Which generation is currently running the operation? _____

26. Do you have a succession plan for the next generation?

- ☐ Family
Other _____

27. Would you like to be featured in an UIB Producer Spotlight?

- ☐ yes ☐ no

28. Is there anything unique in your operation

29. What topics would you like to learn more about?

30. How can Upper Iowa Beef better serve you

Please scan your completed survey and email to marketing@upperiowabeef.com or mail your completed survey to Upper Iowa Beef, Attn: Producer Surveys, 4614 US Highway 63, Lime Springs, IA 52155



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