

Upper Iowa Beef LLC
EST. # 45321

4614 Highway 63
PO Box 27
Lime Springs, IA 52155
563-566-2202
www.upperiowabeef.com

3rd Quarter Update Newsletter

Dear valued Upper Iowa Beef cattle supplier,

Your support and patronage of Upper Iowa Beef LLC as a cattle supplier this past year is valued and appreciated. Since starting operations in November of 2017, we have harvested over 52,000 head of locally fed cattle from 330 family feeder operations in 7 different states. If you have been here with cattle or driven by, we are expanding. The added carcass coolers and refrigeration will allow us to double our production this fall. We will also better serve our customers with all new box distribution facility and loading docks. The added capacity will allow us to work with more customers and possibly some larger retailers.

We would like to make you aware of some recent changes at Upper Iowa Beef:

1.) **Minor Children in the Cattle Receiving Area-** Due to safety concerns, minor children under the age of 18 are not permitted in the cattle receiving area. If minor children accompany the delivery of cattle, they **MUST** stay in the vehicle.

2.) **Cattle Unload Times-** Cattle delivered in the evening **MUST** be delivered between the hours of **4 PM and 7 PM**. Gates will be locked after this time and not unlocked until **8 AM** the following morning. No exceptions unless you have made other arrangements with the plant. If the side door is locked and you cannot get in, call the main office between **7am-5pm** at **563-566-2202** and we will get ahold of someone. If delivering in the morning, please arrive at your scheduled dock time. As we process more cattle, this becomes more critical. We appreciate your help with this. Please check in with the yard staff and fill out the needed paperwork accurately.

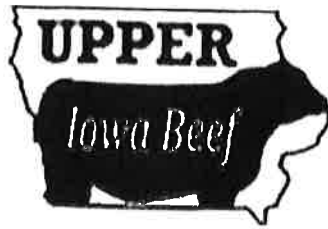
3.) **Cattle Hide Color Requirements-** Just a reminder that Upper Iowa Beef only processes black hided cattle. To be eligible, cattle must be solid black from the shoulder back and from the flank up. White on the head, neck, underline, and legs are allowed. Any color other than black on the main body is not accepted. If in doubt, please contact your buyer **BEFORE** shipping the animal. The American Angus Association has an informational piece online covering the 10 requirements to be eligible for Certified Angus Beef. Hide color is one of the 10.

Also, if you have not returned your updated producer affidavit along with a Beef Quality Assurance number (BQA) and an expiration date, please do so in a timely manner. These were mailed to all cattle suppliers in February. **Failing to have this information on file will result in your operation being classified as inactive at Upper Iowa Beef and you will not be allowed to deliver cattle until it has been completed.**

Once again, your support of Upper Iowa Beef as a cattle supplier is appreciated. We are pleased to provide a local market and support our rural communities. Our expansion project is progressing well with increased headcount numbers for processing starting in late summer or early fall. We look forward to being able to accommodate more cattle daily.

Sincerely,

Upper Iowa Beef Management Team



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To: Cattle Producers and Livestock Haulers
From: Ed Greiman, Upper Iowa Beef General Manager
Date: February 20, 2020
Subject: **TRANSPORTER'S HUMANE HANDLING POLICY**

Upper Iowa Beef (UIB), Est. 45321 implemented an approved Animal Handling Program revised January 20, 2020. Our company continually strives to comply with the Federal Regulations in ensuring that cattle slaughtered at UIB are done in a humane process.

Our company implemented the Animal Handling Program following the AMI Foundation's Recommended Animal Handling Guidelines and Audit Guide written by Temple Grandin, Ph.D. These guidelines may be found on American Meat Institute Foundation website.


UIB requests that personnel transporting cattle to our facility follow the procedures set out in our policy to assist us in the humane handling of the cattle. The following requirements are to be met by companies transporting cattle to UIB:

1. Cattle unable to walk onto the truck under their own should not be loaded and delivered to UIB.
2. Once cattle are loaded, transporter is to drive directly to the plant, with minimal stopping.
3. Air-ride system of trailer is to be regularly inspected and fixed if necessary.
4. Careful driving is necessary to prevent bruises, shrink and injuries
5. Sudden stops or accelerations should be avoided to prevent injuries and stress.
6. Trailers must not be overloaded to prevent bruises and injuries
7. The use of electric cattle prods (Hot shots) and bullwhips or sharp objects shall not be used to load and unload animals (rattle paddles or sticks with a flag on the end, etc. are to be used).
8. Reduce noises: Practices that increase the stress of the animal should be avoided (yelling, swatting, loud noises).
9. Feeding and watering of animals on long hauls is required after 28 hours
10. Excessive physical abuse or striking of the animal is strictly prohibited
11. Remove distractions that cause balking
12. Provide adequate lighting at loading
13. In inclement weather, avoid traveling in the most extreme part of the day and keep trailer moving as much as possible. Cover some windows to block wind in extreme cold.
14. Move small groups at a time
15. Mounting activity and animal fights can cause injuries that can cause animals to become non-ambulatory. This is a problem especially with bulls. Bulls that are mounting other animals should be placed in separate pens. Mounting by bulls is a common cause of bruises and crippling injuries on cows.

UIB appreciates compliance with the above policies from all transporting companies. If any deficiencies are found, transporting company management personnel will be immediately notified and corrective actions will be requested. If you have any questions, please feel free to contact plant management at 563-566-2202.

Sincerely,
Edward C. Greiman

General Manager
Upper Iowa Beef

	Producer Affidavit			4614 Highway 63 PO Box 27 Lime Springs, IA 52155 563-566-2202 www.upperiowabeef.com
	Created On: 11-17-18	Revised On: 6-5-20	Revision -2	
	Authored by: Danielle Graham	Revised by: Travis Thomas	Form -82	

All cattle marketed to Upper Iowa Beef:

1. Are born and raised in the U. S. A.
2. Are handled humanely according to Beef Quality Assurance Guidelines
3. Are not fed feed containing ruminant derived meat and bone meal or chicken litter.
4. Have met minimum withdrawal times, label directions, and requirements for all medications, antibiotics, implants, and feed additives given to cattle prior to shipment to Upper Iowa Beef
5. Have received a corn-based diet for a minimum of 120 days
6. To the best of the producer's knowledge, the cattle being sold to Upper Iowa Beef are under 30 months of age.

Date: _____

Seller Name (print) _____

Signature/Title _____

Street Address _____

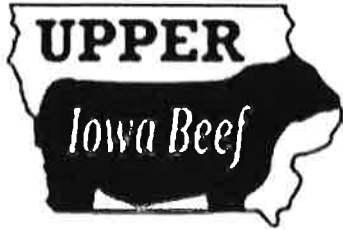
City/State/Zip _____

Telephone _____

Beef Quality Assurance # _____

Beef Quality Assurance Expiration Date _____

This continuous Producer Affidavit will remain in effect until revoked in writing by producer to Upper Iowa Beef at P. O. Box 27 Lime Springs, Iowa 52155.



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Cattle Insurance Election / Waiver

_____ **YES**, I elect to be insured on my cattle sold to Upper Iowa Beef at the rate of \$.80/head. I agree to have this amount taken out of my settlement check for each sale.

_____ **No**, I elect to pass on the option to insure my cattle sold to Upper Iowa Beef. I understand that by passing on coverage I am liable for any crippling injuries or death loss that occur during transportation to Upper Iowa Beef or while at their facility. I also realize I will not be able to elect coverage for 12 months from the date on this document.

Name: _____

Date: _____

Address: _____

Signature: _____